



<b>Company Name</b>	ZiPLY Fiber			
<b>Name Meaning</b>	Brilliantly fast connection + refreshingly great service <ul style="list-style-type: none"><li>• Doing our jobs honestly and thoroughly</li><li>• Working efficiently, capably and confidently</li><li>• Acting personably, responsibly and enthusiastically</li></ul>			
<b>History</b>	ZiPLY Fiber officially began operations on May 1, 2020, after it acquired the Northwest operations of Frontier Communications in a \$1.35 billion transaction. The company has committed an additional half-billion dollars to network and service improvements.			
<b>Service Area</b>	Washington, Oregon, Idaho and Montana Primary offices: Kirkland, WA; Everett, WA; Beaverton, OR; and Hayden, ID			
<b>Area Served</b>	ZiPLY Fiber services pass more than 1.7 million residential and business locations <ul style="list-style-type: none"><li>• Investing to grow overall passings and migrate copper passings to fiber</li><li>• Began with 30% of passings as fiber: target is nearly 85% in next few years; on track to be at 50% by the end of 2021</li></ul>			
<b>Subscribers</b>	Nearly 500,000 Internet and phone customers as of June 2021 <ul style="list-style-type: none"><li>• ~300,000 Internet subscribers (270,000 residential, 30,000 commercial)</li><li>• ~191,000 phone subscribers (167,000 residential, 24,000 commercial)</li></ul>			
<b>Fiber Passings</b>	Washington	291,000	Idaho	24,000
	Oregon	298,000	Montana	3,000
<b>Services</b>	Residential: Internet (Fiber and DSL), Phone, TV/Streaming TV Commercial: Connectivity, Private Network, Communications, Cloud			
<b>Products</b>	Primary service offerings are gig speed fiber internet and phone for residential customers, Business Fiber Internet and ZiPLY Voice services for small businesses, and a variety of internet, networking and voice solutions for enterprise customers. The company also continues to support ZiPLY Internet (DSL) and TV customers. A full listing of products and services can be found at <a href="http://www.ziPLYfiber.com">www.ziPLYfiber.com</a> .			
<b>Network</b>	ZiPLY Fiber is building the most advanced fiber network — a commercial grade network that is purpose-built for internet. Unlike other companies whose technology was originally designed when only TV mattered, ZiPLY Fiber is creating a modern network expertly architected for today's world, a world where families are spending more time at home, sharing their internet bandwidth for streaming, gaming, video conferencing and more — all at the same time. ZiPLY Fiber is engineering its network to be consistently on, reliably fast, confidently ready and honestly local.			
<b>Fiber Projects</b>	In April 2021, ZiPLY Fiber launched its 16 <sup>th</sup> new fiber market since its four-state build-out began the prior summer. The company also announced 22 new fiber market projects kicking off in Spring 2021, which are due to have their first customers connected in 2021. The company anticipates announcing several more projects later in the year.  ZiPLY Fiber has many projects in the pipeline and is at various stages of assessing locations, timelines, accessibility and permitting for each of those projects. The company will formally announce these fiber builds to local communities with realistic project completion and customer light-up dates as quickly as possible.			
<b>Employees</b>	~1,400 total employees <ul style="list-style-type: none"><li>~960 retained from Frontier Communications</li><li>~400 hired since May 2020</li></ul>			

## **Leadership**

Executives are all local Northwest based and have decades of major network experience.

- Harold Zeitz, CEO
- Brian Stading, COO
- David Bohan, CFO
- Bambang "Bam" Liem, CTO
- Byron Springer, CLO
- Mike Doherty, CMO
- Steve Weed, Executive Chairman

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