

Data storage made easy with Colocation

ZiPLY Fiber Case study



About

Scatter Creek InfoNet is a family-owned business that provides broadband services to Washington's Tenino and Kalama areas.

Challenge

Scatter Creek was leasing Colocation space in a metropolitan area that was hard to access.

Solutions

A full cabinet at ZiPLY Fiber's Somerset West Central Office and interconnection to ZiPLY Fiber's network for Ethernet transport solutions to other destinations

"We live in a high cost-to-build area. Kalama River Road is probably one of the toughest spots to build, because it's all rock. Being able to provide good internet to rural areas – a lot of other providers wouldn't even be interested in providing service."

When the Tenino Telephone Company opened in 1905, its office in the rural town's drug store could carry a whopping five conversations at once. The Kalama Telephone Company, which opened a year prior, ran a similar operation about 70 miles south. Now under the banner of Scatter Creek InfoNet, they service about 3,000 customers in southern Washington with phone and fiber internet services.

Even though Scatter Creek is still a small family-run business, a new era of communications means it has serious data needs.

"Options are limited," says Brian Van Mondfrans, Scatter Creek's IT manager. "We live in a high cost-to-build area. Kalama River Road is probably one of the toughest spots to build, because it's all rock. Being able to provide good internet to rural areas – a lot of other providers wouldn't even be interested in providing service."



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Scatter Creek had been leasing a cabinet at a Colocation facility in Portland, OR. However, logistics proved difficult. It required a two-hour drive into the city, parking was limited and the cabinet was in a hard-to-reach spot.

Van Mondfrans learned about Ziplly Fiber’s Colocation facility after a chance conversation with Eric Rosenberry, Ziplly Fiber’s director of network architecture. He toured the Somerset West central office in Hillsboro, OR, and learned that the third-party dark fiber lines that Scatter Creek uses run right through it.

“Well, it makes financial sense, and the connectivity options are there,” he says. “It was kind of a no-brainer.”

Scatter Creek now leases a cabinet at Somerset West, where it can access its network and NWAX. “It’s easy to get to other carriers if you need to get to the big POPs,” Van Mondfrans says. “Getting that NWAX switch in there and increasing our speeds was a major decision factor for why we moved.” It’s also been beneficial to a local broadband provider that uses Scatter Creek for transport service.

Van Mondfrans would – and does – recommend Ziplly Fiber’s Colocation services to other companies with data-intensive needs. It’s not just about convenience, price or access to major carriers. It’s also about the relationship.

“So far the responsiveness of the staff has been great,” he says. “I can get ahold of the team anytime I need.”

Ziplly Fiber’s Colocation services offer:



Over 100 sites across the Northwest with unique, redundant fiber routes strategically positioned in key easy-to-access metropolitan areas



Access to our 100% locally owned and operated, newly rebuilt 100 Gig fiber-optic network



Local experts with decades of industry experience and 24/7 support services



Robust physical and network security, including access controls and compliance with industry standards



Scalable and flexible solutions that grow with you – without significant upfront investments



UPS systems, DC plants, backup systems and N+1 redundancy that ensure uninterrupted power supply

Colocation with Ziplly Fiber saves you time and money and gives you peace of mind.

We care about your network. Because it’s our network, too.

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